



MICHAEL JORDAN ONCE SAID

“Talent wins games,
but teamwork and
intelligence wins
championships.”



At LifeBrokers®, our talented and intelligent professionals are ready to combine our efforts, along with talented and intelligent independent agents, to build teamwork toward winning our own individual championships.

Introducing LifeBrokers®

We're ready to go to work for you right now! We understand you have choices and that's why we are committed to providing superior knowledge, dedication, and communication while serving your business needs. Historically, LifeBrokers® was founded on impaired risk and hard to place cases over 20 years ago. We now work with over a thousand agents all over America. We feature a wide range of insurance products with specialists to help you with the type of insurance and underwriting assistance you'll need.

LifeBrokers® Offers You

Access to the leading Life Insurance Carriers – Licensed in all 50 states, with superior case management and back office support, underwriting expertise, product specialists, excellent commissions, and case design support if needed.

[Life Insurance Products; Term, Universal Life, and Whole Life Annuities](#)

[Long Term Care](#)

[Disability Insurance](#)

[Life Settlements](#)

[Carrier Appointment and Contracting](#)

[Policy Service](#)

— EXPERIENCE COUNTS

We've segmented our insurance professionals into specialties to service your needs and your clients. The specialists with years of experience include:

In-House Underwriter	24 Years
Life Products, Case Design, and Illustration Specialist	26 Years
Annuity Specialist	20 Years
Senior Case Managers	30 years
Carrier Appointment & Contracting Specialist	45 years

— CASE MANAGEMENT

Our case management team works differently than the big national brokerage firms. We take an extremely personal approach to the management of our agent's cases. All your cases will be handled by the same case manager which creates a strong teamwork relationship. We've found this provides better service, faster case completion, and more efficiency for our business and yours.

We provide turn-key case management and back office support.

- Pre-screening of Applications
- Ordering Medical Exams
- Ordering Medical Records
- Preparation of Case for Submission to Carrier
- Underwriting
- Negotiation to Secure "Best" Offer
- Case Follow-up
- Weekly Case Updates and Communication on Each Case

— WORKING SMARTER

Our business grew helping career agents with complex hard to place cases. Since not all insurance companies have the same underwriting guidelines, we have to do our homework. We understand carrier guidelines, and know the underwriters. We work hard to give you and your client the best chance to purchase insurance and at the best possible rate. That helps your client and that benefits you.

— WEBSITE SUPPORT

We offer website support at www.lbiusa.com. There you'll find our life carriers and links to their websites under the "Life" tab.

Under the "Agent Resources" tab you'll find:

- An Online Quote Engine
- Life Applications
- eApps
- Winflex Web
- Forms and Medical Questionnaires



TESTIMONIAL

“We have worked with LifeBrokers® for many years and have referred several agents to them. Dan and his team are amazing and always there for us in every way. We have come to rely on our case managers and their expertise to guide us to the best carrier for our clients.”

Lyle & Dee Aspegren
D & L Financial

TESTIMONIAL

“I’ve been using LifeBrokers® for almost three years and I have enjoyed my experience. First, the Staff is easy to work with, especially my case manager and their Life Specialist. Second, the quoting is comparative and fast. I like the spreadsheet quote format. Clients have a choice and they like that. Third, I’ve received great case manager support from application to policy issue.”

Douglas Seide
All Arizona Insurance, Inc.

TESTIMONIAL

“LifeBrokers® make writing life insurance for your client’s a breeze. I like the idea that when I quote a client I get the top 5 companies, and can mail them the quotes in a few minutes. LifeBrokers® saves me time and helps make me money! That’s the bottom line for me.”

Bill Hunter
Insurance Brokers

STRATEGIC ALLIANCE

Overall, the alliance between you and LifeBrokers® will be tremendous for both organizations. Two talented entities working together as a team to create success, efficiency, profitability, and our own individual championships.

LIST OF CARRIERS

John Hancock
Nationwide
American National
Lincoln
Accordia
AXA
Prudential
Mutual of Omaha
Symetra
Protective
Principal
Transamerica
Zurich
Legal & General
SBLI
New York Life
GWG
North American
Kemper
VOYA
American General

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