

Annuity Product Training Reference by Carrier

Each advisor is required to complete product specific training modules through each insurance carrier prior to the date of an annuity application.

Applications from agents who have not completed the training will be rejected and returned by the carriers, according to each state's requirements.

Allianz

<https://www.allianzlife.com>

- Agent will need an agent code in order to properly access to this training

American Equity

Active Agents: <http://american-equity.com/>

Non Active Agents: <https://agent.american-equity.com/StateProductTraining.asp>

American National

<https://apps.anicoweb.com/training>

- For American National products: ANICOSUITABILITY
- American National Insurance Company products - California Supplement: CAANICOSUITSUPP
- For American National New York products: NYANICOSUITABILITY

American General

<http://estation.americangeneral.com>

- Must be contracted first (coded) in order to properly complete the training

Americo

<https://naic.pinpointglobal.com/Americo/apps/default.aspx>

Assurity

<https://assurelink.assurity.com/Home/tabid/36/ctl/Login/Default.aspx?returnurl=%2fDefault.aspx>

- Must be contracted first (coded) in order to complete the product training

Athene (Liberty Life)

<https://portal.atheneannuity.com/Content/ContentDisplay.aspx?ContentID=48>

Atlantic Coast Life

<https://acl.admin-portal.org/training/>

Equitable Life & Casualty

- LifeBrokers will send link via email to initiate contracting process via the equitable website during this process the product training will be required to be completed.

Equitrust

<http://agents.equitrust.com/>

- Must have an active agent code to complete the product training

Fidelity & Guarantee

<https://training.fglife.com/>

Genworth

www.genworth.com/annuityproducertraining

Great American

<https://naic.pinpointglobal.com/GAFRISuitability/Apps/Default.aspx>

Guggenheim

<http://guggenheimlife.com/GuggenheimLife/media/GLACAgentDocs/AgentTraining.pdf>

Integrity Life/National Integrity

www.kfeducation.com/portal

- Portal code: WSFG

Liberty Life

<https://portal.atheneannuity.com/Content/ContentDisplay.aspx?ContentID=75>

Lincoln

<http://naic.pinpointglobal.com/LincolnFinancial/Apps/default.aspx>

Life of the Southwest

<https://secure.reged.com/TrainingPlatform/>

- Agent will need the code “NLGANN” to gain access to this carrier's product specific training

Minnesota Life

<https://advisors.securianretirementcenter.com>

- Must have an active agent code to complete the product training

National Western Life

www.nationalwesternlife.com

- Must be contracted first (with active code) in order to properly complete the product training

New York Life

<https://secure.reged.com/TrainingPlatform/>

- Agent will need the codes below in order to access proper courses

Course codes	Product
NYL Guaranteed Lifetime Income Annuity	NYLGLIA
NYL Guaranteed Period Income Annuity	NYLGPIA
NYL Guaranteed Future Income Annuity	NYLGFI
NYL Preferred Choice Fixed Annuity II	NYLPC
NYL Secure Term Choice Fixed Annuity II	NYLSTC
NYL Secure Term MVA II	NYLSTMVA
NYL Annuity Product Training MSSB	NYLMSSB

- These codes should not be used with any reps from Fidelity, Chase, Edward Jones, Wells Fargo, UBS or Charles Schwab.

North American

<http://nacolah.agentcertification.com>

- This carrier requires that product training be completed in all states.
- CA Business includes both the “Online Certification” course and the “CA Annual Training” course
- Training can now be completed prior to contracting as agent code is no longer required.

Oxford Life

- Required to be contracted and training complete prior to business. Must request agent appointment from LifeBrokers an email link to complete the contracting and product training will be emailed to you

Phoenix Life (Nassau RE)

<https://www.phoenixwm.phl.com/public/applicationcenter/applications/index.jsp>

- Product specific training is just a letter that you sign off on, no formal training module. It should accompany the business application or contracting paperwork, and dated before the date of the Business Application.

Principal

<http://naic.pinpointglobal.com/Principal/Apps/Default.aspx?ReturnUrl=%2fPrincipal%2f Apps%2f>

Protective

<https://learn.questce.com/naicsuitability/>

Reliance Standard

<http://rsli.successce.com>

Sagicor

<https://www.sagicorproducer.com>

Sentinel Security Life

<https://sslco.admin-portal.org>

The Standard

<http://www3.standard.com/net/public/Professionals/Insurance/Annuities>

State Life

<https://naic.pinpointglobal.com/OneAmerica/apps/default.aspx>

- Be aware that there is an LTC CE requirement for most states

Symetra

www.symetra.com/training

United of Omaha/Mutual of Omaha

https://www.mutualofomaha.com/sales_professionals/