

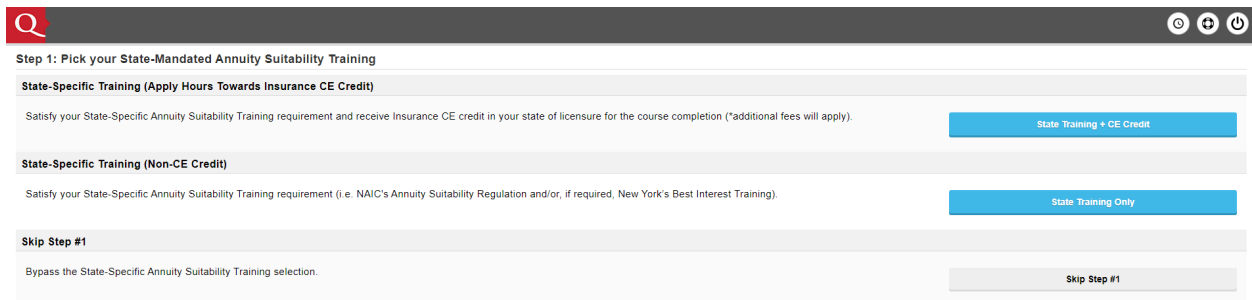
Protective Life Annuity Product Training

Link: <https://learn.questce.com/naicsuitability>

First time users need to register. Once Register is complete you are able to sign into the site.

Registered Users please sign in with user name and password.

Quest CE offers continuing education as well as product training - to go directly to the product training select “Skip Step 1”.



The screenshot shows a web interface for selecting training. At the top left is a red square with a white 'Q' logo. At the top right are three circular icons: a copyright symbol, a plus sign, and a power button. Below the header, the text reads "Step 1: Pick your State-Mandated Annuity Suitability Training". There are three main sections, each with a title, a description, and a button:

- State-Specific Training (Apply Hours Towards Insurance CE Credit)**: Description: "Satisfy your State-Specific Annuity Suitability Training requirement and receive Insurance CE credit in your state of licensure for the course completion (*additional fees will apply)." Button: "State Training + CE Credit" (blue).
- State-Specific Training (Non-CE Credit)**: Description: "Satisfy your State-Specific Annuity Suitability Training requirement (i.e. NAIC's Annuity Suitability Regulation and/or, if required, New York's Best Interest Training)." Button: "State Training Only" (blue).
- Skip Step #1**: Description: "Bypass the State-Specific Annuity Suitability Training selection." Button: "Skip Step #1" (grey).

Step 2 - Select Broker Dealer use drop down and select INDEPENDENT (UNAFFILIATED)

Step 2 – Select your Broker Dealer/ BGA/ Independent Firm from the drop down list. Then select the Carrier(s) you are appointed with from the list below:

Broker Dealer
INDEPENDENT (UNAFFILIATED)

Carriers:

<input type="checkbox"/> AIG Annuities	<input type="checkbox"/> New York Life Insurance Company
<input type="checkbox"/> Catholic Order of Foresters	<input type="checkbox"/> Pacific Life Insurance Company
<input type="checkbox"/> Lincoln Financial Group	<input type="checkbox"/> Protective Life Insurance Company
<input type="checkbox"/> Massachusetts Mutual Life Insurance Company	<input type="checkbox"/> Prudential Annuities
<input type="checkbox"/> Minnesota Life-Securian	<input type="checkbox"/> Transamerica Life Insurance Company
<input type="checkbox"/> National Western Life Insurance Company	

Continue

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Then check box the desired carrier and click continue.

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Carriers:

<input type="checkbox"/> AIG Annuities	<input type="checkbox"/> New York Life Insurance Company
<input type="checkbox"/> Catholic Order of Foresters	<input type="checkbox"/> Pacific Life Insurance Company
<input type="checkbox"/> Lincoln Financial Group	<input type="checkbox"/> Protective Life Insurance Company
<input type="checkbox"/> Massachusetts Mutual Life Insurance Company	<input type="checkbox"/> Prudential Annuities
<input checked="" type="checkbox"/> Minnesota Life-Securian	<input type="checkbox"/> Transamerica Life Insurance Company
<input type="checkbox"/> National Western Life Insurance Company	

Continue

Step 3 - Will provide you a list of the available carrier specific training courses. Once training is selected; agent must complete the content (product training) and the exam (one question attestation) in order for the training to be completed.

You'll need to complete the annuity training on our website before getting client signatures.

Additional questions or concerns the sales desk can be reached at 866-335-7355.