

## Americo Annuity Product Training Instructions

The appropriate sale of our products is very important. We have adopted nationwide suitability requirements, which are in-line with the NAIC Model Regulation on Suitability in Annuity Transactions.

All agents are required to complete product specific training prior to the solicitation or sale of an annuity. Agents are also required to complete state-specific general training, where required.

Americo provides agents with a comprehensive solution to meet state-specific annuity training requirements through LIMRA.

Americo product-specific training can be completed at no charge to you. LIMRA also provides state-specific general annuity training that you may access at very reasonable rates.

Certification for any annuity training done through LIMRA is automatically transmitted to Americo within 48 hours of completion.

Click the link below to access the LIMRA training through Internet Explorer:

<https://naic.pinpointglobal.com/Americo/apps/default.aspx>

You will register as a “First Time Visitor” by clicking in the top right corner, and follow the instructions to register and complete the required training.